

CHINA TRADE WEEK TANZANIA 2022 HYBRID EDITION

Communication Impact Report



The Outline

1. Introduction

2. Impact Summary 3. Pre-Event Media Impact 4. Event
Traditional
Media
Engagement

5. Learnings & Recommendations

Introduction

总体情况介绍

Success Matrix



Awareness on the CTW
Tanzania Exhibition Event

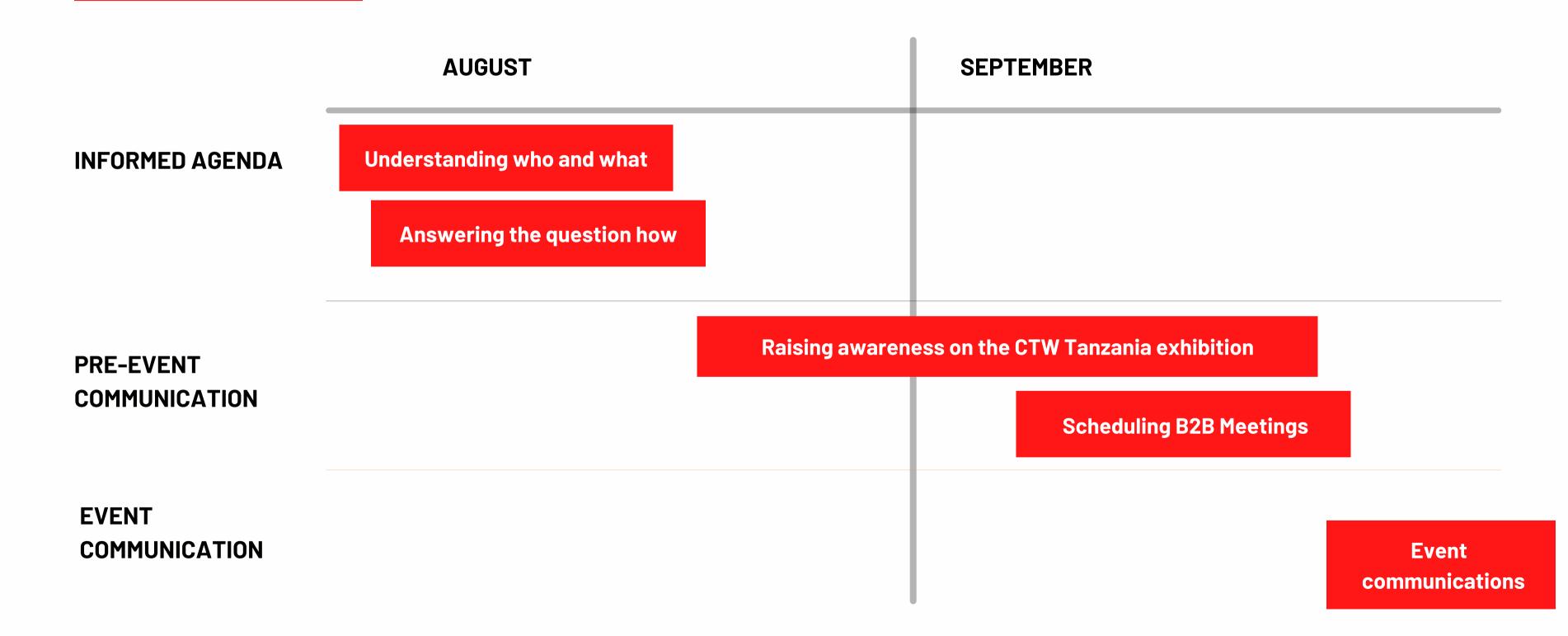


Information on how to set up B2B meetings



Successful deals made between company owners in China and business owners in Tanzania

Communication Overview



Impact Summary

媒体影响力概况

Media and Communications Strategy

The Strategy was divided into Pre-Event and Event Communications

Pre-Event Communications included:

- Social Media posts
- Press releases on 8 newspapers
- Email Marketing
- WhatsApp broadcasting
- Digital Marketing on 4 media platforms

Event Communications included:

Press coverage of launch ceremony and the exhibition

Pre - event communication impact summary

Channel	Accounts Used		
Instagram	@monaforimpact @19eventstz and @cloudsfmtz		
Facebook	@Monaforimpact		

Pre - event communication impact summary

Channel	Total Posts	Engagement	Reach	New Followers
Instagram	42	178	77,876	20
Facebook	19	175	86,811	0
Newspapers	8	NA	259,000	NA

Social Media Impact

展前 社交媒体宣传

Posts

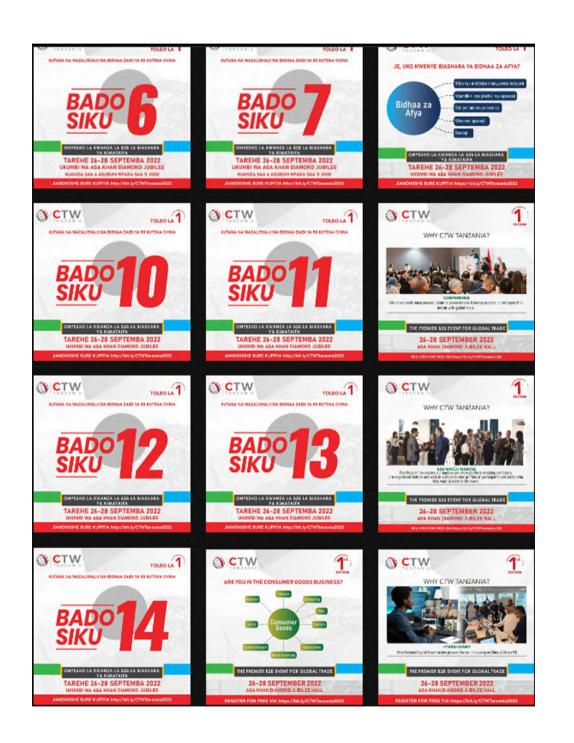
The social media posts were made of posters that carried 3 different messaging:

- 1. Countdown posters
- 2. The 6 groups of goods to be showcased
- 3. Posters explaining what is to be expected at the CTW Tanzania event

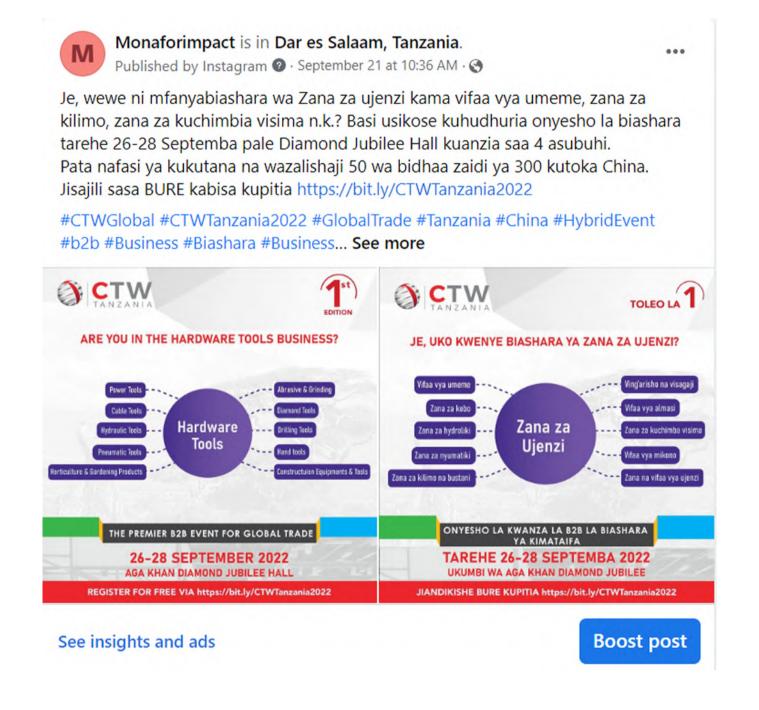
The captions that went along with the posters were made to entice people to register to attend. As our target audience was Tanzanians, Swahili was the main language used to communicate these messages although English was also sometimes used to include foreign investors and business owners.

Instagram





Facebook





THE PREMIER B2B EVENT FOR GLOBAL TRADE

26-28 SEPTEMBER 2022

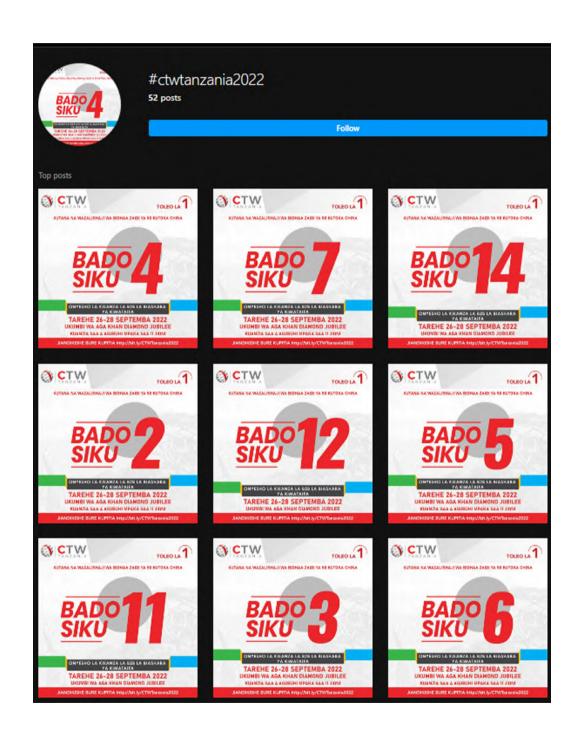
AGA KHAN DIAMOND JUBILEE HALL

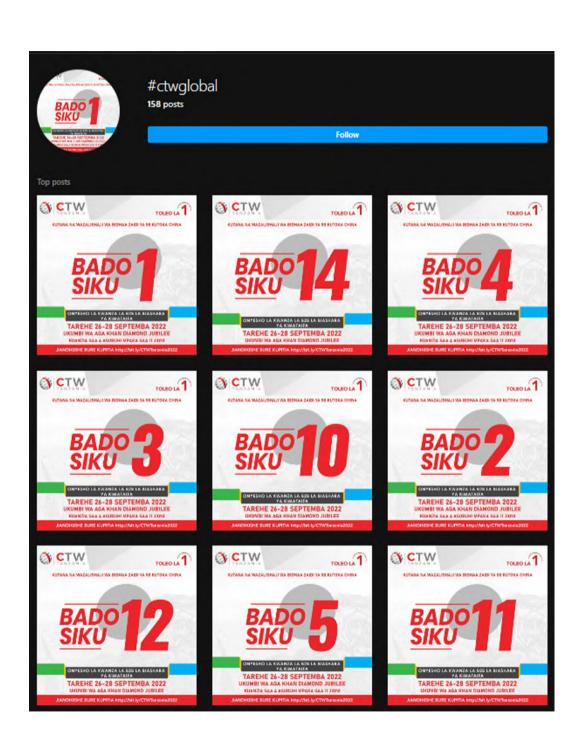
Hashtags

All of the captions of the posts carried two types of Hashtags:

- Hashtags unique to the event that will help an interested party to track this particular event like #CTWGlobal #CTWTanzania2022
- Hashtags that are popular and commonly used to make the posts discoverable like
 #GlobalTrade #Tanzania #China #HybridEvent #b2b #Business #Biashara #BusinessExpo
 #Event #Exhibition #fdi #consumergoods #medical #hardware #textile #garments #beauty
 #construction #buildingmaterials

Instagram





Key Takeaways

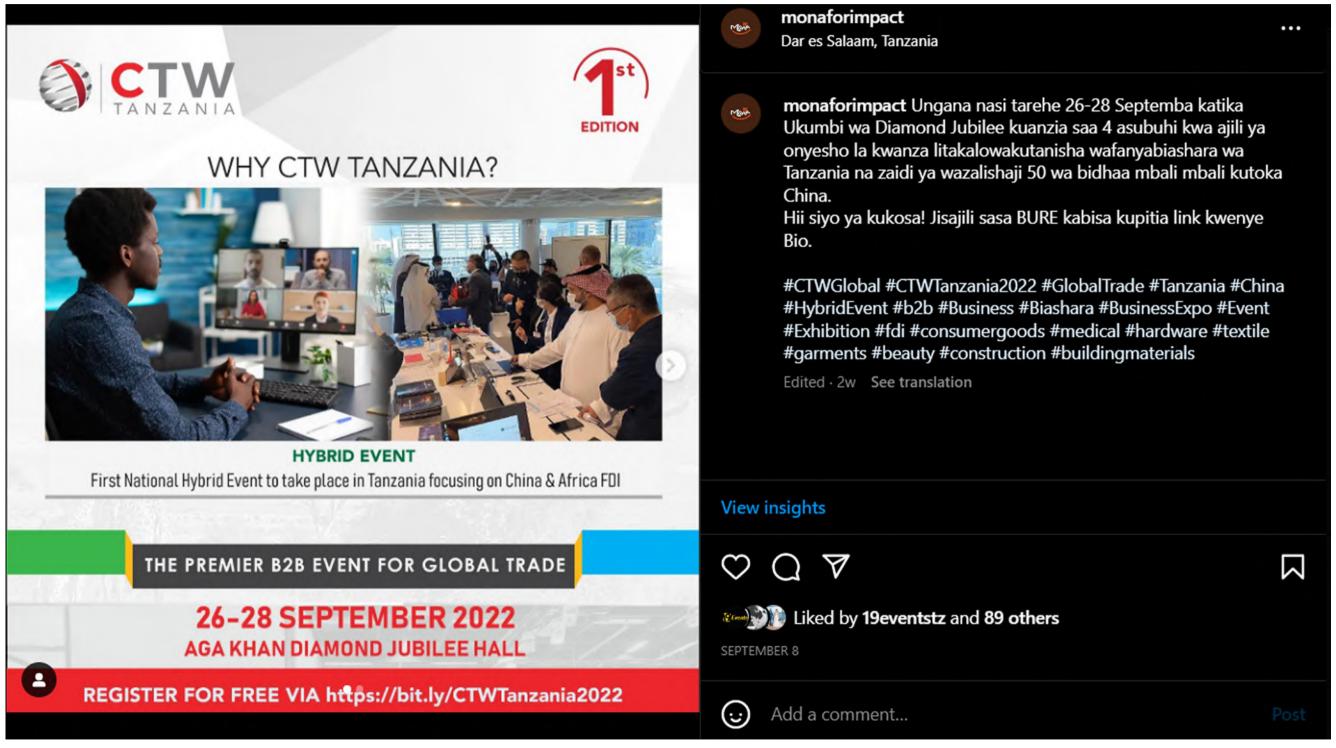
- Accounts with the highest engagement was Instagram followed by Facebook.
- Instagram and Facebook profiles had both organic and paid for engagement and reach obtained.
- Video views gained the highest engagement metrics across all platforms.

Best Performing Posts

最有影响力的软文

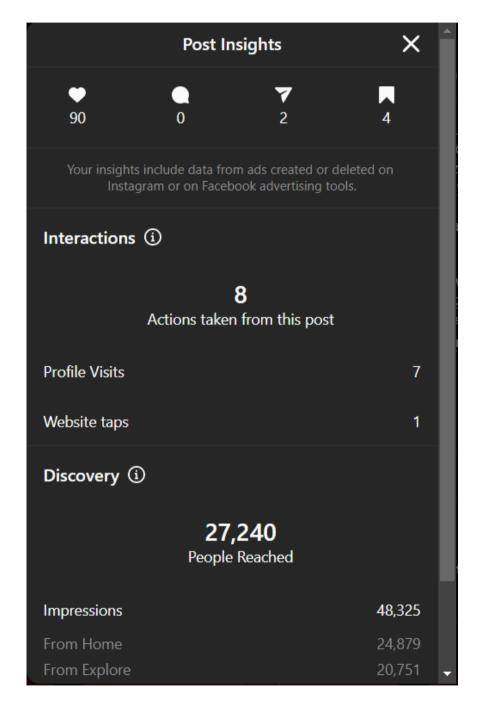
Instagram 付费广告

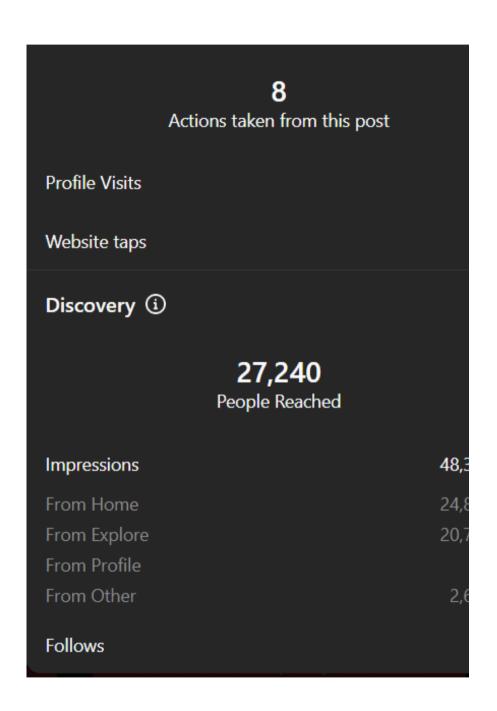
Sponsored Content



We had 1 sponsored post on Instagram. With the post highlighting the uniqueness of the CTW exhibition

Sponsored Content





Insights for the Sponsored post

Press Releases

展前 8大当地报纸宣传

Press Releases

A press release was prepared by MIE then translated and shared with 8 newspaper outlets in Tanzania. The goal was to ensure that the public was made aware that there would be a China Trade Week hybrid event happening in Tanzania along with the different opportunities that they will have by attending.

The newspapers were selected based on circulation numbers and ones which have content that attracts the readership that CTW Tanzania is trying to reach.

Newspapers Circulation Numbers

Newspaper	Circulation Numbers		
Daily News	50,000 - 60,000		
Mwananchi	50,000 - 60,000		
Nipashe	28,000 - 36,000		
The Guardian	25,000 - 29,000		
The Citizen	30,000 - 35,000		
Habari Leo	12,000		
Raia Mwema	15,000		
Tanzania Daima	12,000		

Newspapers

The Guardian 14th September, 2022 - Page 13



Newspapers

The Citizen 16th September, 2022 - Page 8

businesszone

CAPITAL BOOST South Africa-based Investec Bank and Italian Intesa Sanpaolo raise the sum in syndicated term loan facility for CRDB

CRDB secures \$130m for firm lending



EXPANSION: NMB Bank opens Ngamiani Branch to reach a total of 11 branches in Tanga City only

the Tanzania economy. Tanzania has proved to be crucial part of the African growth story over the last few years," he said. Besides, he said, many of the key

commodities produced in E. Southern and Central Africa exported through Tanzanian per Tin the light of demand for the commodities that Africa produ

TZ radios set to switch to digital waves

By Muyonga Jumanne @TheCitizenTZ news@tz.nal.or/media.com

Dur es Salaam. Six years after TV broadcasts switched from analogue to digital it is now time for radio to follow suit as the regulator seeks to clear the crowded airwaves in major cities.

The principal broadcasting engineer from Tanzania Communications Authority (TCIA), Mr Andrew Kisaka, said the regulator has been forced to move from analogue due to the challenge of signal saturation extended to radio stations in various cities.

These FM radio stations use analogue technology signals which vary

These FM radio stations use analogue technology signals which vary from megahertz 87.5 to 108... In big cities these waves are full, said Mr Kisaka. This is the situation so far, the regulator no longer has FM radio licences for Dar et Salaam, Mbeya, Mwanza, Dodoma and Morogoro which are about to be full.

be full

Mr Kisaka said the regulator would
not stop using the current FM signals
but instead, it will utilize them simultaneously until the technology transfer is
as user-friendly as television was when
people watched high quality irmages.
He said the only challenge that consumers will have to contend with is the
high level of purchasing digital receivers which will cost between \$50 and
\$100 "We will start in the big cities."

50 Chinese industrialists set for Dar hybrid show By Alex Malanga Place on September 26-28 at the Aga Khan Diamond Jubilee Hall and Paramain available to The Citizen yesterday: Dar es Salaam. A delegation of over 50 Chinese manufacturing firms is set to take part in the first three-day global hybrid show to be held later this month here. The team of manufacturers will be brought together in the China Trade Week (CTW) Tanzania 2022; to showcase their latest products and seek partnership with 12 temporal and 2022; to showcase their latest products and seek partnership with 12 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022; to showcase their latest products and seek partnership with 15 temporal and 2022 will take the said in a statement availed to 7bc Citizen yesterday; China, he said in a statement availed to 7bc Citizen yesterday; China, he said in a statement availed to 7bc Citizen yesterday; China, he said in a statement availed to 7bc Citizen yesterday; China, he said, had continued to be a key global partner to Africa and especially Tanzania. With the global economy slowly opening in trading doors, Tanzania is positioned in a critical region to such a consumer to facilitate global trade was protour and facilitate global trade was protoured for a critical region to a

12 | HABARI

RAIA MWEMA
Jumamosi. Septemba 17, 2022

Kampuni 50 za China kushiriki maonesho CTW

Na Mwandishi Wetu

AIDI ya kampuni 50 kutoka
China zinatarajiwa kuwasili
nchini na kuonyesha bidhaa
zao zaidi ya 300 zinazohusu
sekta za kielektroniki, viwanda,
afya, nguo na mavazi, urembo na ujenzi
katika maonesho ya bidhaa za kichina
yatakayofanyika Septemba 26 hadi 28
mwaka huu jijini Dar es Salaam.

Maonesho hayo yanatarajiwa kufanyika chini ya mpango muhimu wa kuunganisha biashara ya kimataifa kati ya China na Tanzania - CTW Tanzania 2022 kwenye ukumbi wa Aga Khan, Diamond Jubilee Hall.

Mpango huo pia utashirikisha

kampuni nyingine kutoka China za CCPIT Jinhua na MIE EVENTS.

Akizungumzia maonesho hayo, Wakili Mkuu wa Ubalozi Mdogo wa Jamhuri ya Muungano wa Tanzania, Iddi Seidf Bakari alisema ushirikiano huo utaendelea kufungua uchumi wa taifa na milango yake hasa ikizingatiwa Tanzania ipo katika nafasi nzuri ya kusaidia na kuwezesha biashara duniani.

"China imeendelea kuwa mshirika mkuu wa kibiashara Afrika na hasa Tanzania hivyo tunakaribisha mipango yote ya biashara ya kimataifa, ushirikiano utakaoendelezwa kutoka CTW Tanzania na msaada wa sekta ya kitaifa ambayo imekuzwa kutokana na

ushirikiano huo. Naye Naibu Rais wa MIE kampuni inayoshiriki kuandaa maonesho hayo, Zahoor Ahmed alisema wanajivunia kuunganisha biashara ya kimataifa kupitia onyesho la kwanza la mchanganyiko litakalofanyikka nchini Tanzania Septemba jijini Dar es Salaam.

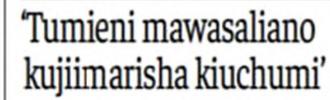
"Serikali na viwanda vya Tanzania wamekuwa hodari msaada mkubwa kuleta ubunifu na viwanda vya kichina na kuunda ushirikiano mpya na kuendesha uwekezaji wa moja kwa moja wa kigeni katika uchumi wa Afrika Mashariki.

"Kushirikiana na viongozi wa viwanda wa Kitanzania na watengenezaji wetu wa kichina kwenye maonyesho haya vatakavowakutanisha ana kwa ana. itakuwa njia muhimu kushirikishana mambo mbalimbali na kujadili namna ya kuendeleza miradi muhimu ya kibiashara.

"Jukumu letu kubwa ni kusaidia ukuaji wa biashara za Kichina na kampuni ndogo muhimu za Baraza la Ushirikiano wa Ghuba na Afrika kupitia Majukwaa yetu ya Biashara ya B2B. MIE Events ndo mratibu wa kwanza wa maonyesho ya kitaalamu huko Dubai.

"Kampuni imechukua jukumu muhimu kuwezesha makampuni kushiriki maonyesho maarufu ya Mashariki na Kati na Afrika. Kuanzia 2000, MIE imeandaa zaidi ya maonyesho ya kitaalanu 1,500 barani Ulaya, Mashariki na Kati, Asia na Afrika," alisema.

Alisema waandaaji hao CTW wamewahi kufanya maonesho hayo kwa mafanikio katika nchi za Kenya, Ethiopia, Ghana, Morocco na Afrika Kusini kwa miaka mingi.





Newspapers

Raia Mwema

17th September, 2022 - Page 12

Newspapers

Mwananchi 17th September, 2022 - Page 20

Kwa Ufupi Chavita sasa walla na lugha ya alama China yaja Meantish Wets, Measurers

mawasiliano ya lugha ya alama katika taasisi zote zinazotoa huduma kwa umma ili kutoa fursa kwa kundi hilo kuchangia ujenzi wa maendeleo nchi. Rai hiyo imetolewa na Mwanasheria wa Chama hicho, Novatus Rukwaga wakati akizungumza na waandishi wa habari ambapo alisema lugha ya alama inatambulika katika sera ya nchi hivyo Serikali inapaswa kusimamia utekelezaji wake ili kutoa usawa kwa makundi yote. Turo Mapunda

Shahidi aeleza alivyoona mwili

Dar es Salaam, Shahidi Leonard Makona, katika kesi ya mauaji inayomkabili Lemedi Lamis Aliy, ameleleza Mahakama ya Hakimu Mkazi Kisutu kuwa mshtakiwa huyo aliuonyesha mwili wa Farahan Abdusalum aliouzika mbele ya nyumba aliyokuwa akiishi maeneo ya Sharifu Shamba ukiwa ndani ya godoro na wavu wa samaki

Inadaiwa kuwa Juni 12. 2014 maeneo ya Sharifu Shamba Ilala mshtakiwa huyo alimuua Farahan

Shahidi ambaye ni mpelelezi kutoka ofisi ya Mkurugenzi wa makosa ya Jinai makao makuu Dodoma, Makona alidai hayo mbele ya Hakimu Mkazi Mkuu, Joyce Minde. Pamela Chilongola

Maonyesho ya bidhaa za

Dar es Salasm. Zaidi ya kampuni 50 kutoka achini China, smatarajia kuonyesha bidhaa zaidi ya 200 katika maonyesho ya kimataifa ya CWT. Tanaania maonyesho hayo yatakayofanyika Septemba 28 2022 katika mbana 28 2022 katika nbonka 28,2022 katika ukumbi wa Aga Khan Diamond Jubilee ni zile za kielektroniki, viwanda, afya, mavazi, urembo na ujenzi na bidhaa za watumiaji (majumbani). Kwa mujibu wa taarifa iliyotolewa na waandaji wa maonyesho hayo CWT Tanzania inaeleza, kufanyika kwake kutaongeza ushirikiano wa kibiashara kati ya Tanzania na China. Naibu Rais wa MIE, Zahoor Ahmed alisema wanajivunia kuunganisha biashara ya kimataifa kupitia onyesho la kwanza la mchang-

Idadi ya wageni wanotarabidhaa za China

Mikutano ya kibiashara Itakayofanyika lkihusisha mazungumzo ya ana kwa ana

anyiko litakalofanyika Tanzania. "Ushirikiano kati ya wamiliki na viongozi wa viwanda wa Tanzania na watengenezaji wetu wa China kwenye maonyesho haya ya ana kwa ana ni muhimu katika kushirikisha na kujadili utoaji wa miradi muhimu."

Kupitia maonyesho hayo pia wafanyabiashara wa Tanzania wanatarajiwa kunufaika na fursa mbalimbali ikiwemo kutafuta wanunuzi na wawekezaji katika bidhaa wanazozalisha pia fursa za ubia kwenye sekta ya Tanzania. Maonyesho haya pia yana-

tarajia kutembelewa na wageni zaidi ya 2000 kutoka mataifa mbalimbali duniani. Wakili mkuu wa ubalozi mdogo wa Tanzania, Iddi Seif Bakari, alisema China imeendelea kuwa mshirika mkuu kwa Afrika hasa Tanzanis

cawa wakulima wengi chukulii kama zao linai limwa kibiashara, ora ja mahitaji kama maligafi vive ni, ndani na nje ya nchi, lime kilimo cha mtama kuwa bia

yenye faida. Mtama ni moja ya mazao i ya chakula na zao hili lina nafasi ya tano kwa kulimwa wingi duniami, ambapo uzai wake unakadiriwa kuwa tak tani milioni 63.9, ambapo za asilimia 80 ya uzalishaji huo miwa kwa malisho na mats yake kama chakula yanakua

kasi zadi ulimwenguni. Mwaka jana kwa mfano mani ya soko la mbegu za s na mtama ilikadiriwa kufiki bilioni 11.8, na hii ndiyo saba nchi nying ulimwenguni ki kuwekeza kwa kiasi kikubwa ka kupanua wigo katika bi ya mbegu za mtama kama ya kuitikia fursa zinazotoka

matumizi ya mtama.
Aidha, takwimu zilizopo i
Ofisi ya Taifa ya takwimu
zinaonyesha kuwa takribani
ta 812,488 zililimwa mtama mkoa wa Dodoma ukiongo kulima angalau hekta 257,690 zalisha tani 133,976.

Singida ilishika nafasi kitaifa kwa kwa kulima hekta zilizozalisha tani 65,533 za Simiyu ulikuwa wa tatu kwa hekta 76,620 ambao zilizali 42,168 za mtama, huku uki na Ruvuma iliozalisha tani 3 ka hekta 620, ambapo Kilim ililima hekta 101 na kuzalis

Akizungumza na Mbegu habu, Dk Paul Mkailwa, mshauri uchumi a "Wakulima wa mtama na nc ujumla wake, bado hawajar kiuchumi na zao hilo, na hii kana kutopatikana kwa taas masoko, lakini pia ukosefu wa nao umechangia kwa kiasi ki kuwa na uzalishaji mdogo hilo nchini."

"Kwa mfano," alisema Dk wa. "Tanzania inazalisha ta tani milioni 0.5 kila mwaka. zinazotumika ni zile za asili na kwa kiasi fulani zilizobo pia hutumika. Hata hivyo, lima wetu wengi, wanalim

cha kujikimu." Kwa mujibu wa Dk Mkailw inayobaki baada ya kupata taji ya chakula, ndiyo huuz wafanyabiashara wadogo w ambao hupeleka zao hilo masoko mbali mbali nchini nia na nchi jirani

Newspapers

Daily News 19th September, 2022 - Page 16





Home / Business / China trade week attract 50 firms

China trade week attract 50 firms



Newspapers

Daily News Digital 19th September, 2022 Link - <u>Daily News Digital</u>

HABARI KITAIFA

Juniarea Septemba 20, 2022 Nipashe 9

'China Trade Week' Ndalichako: Wakopesheni

kampuni 300 maonesho bidhaa

esha biashara za kimataifa na kufungsa fursa. Tanzania mwenyeji. Akizungumzia maonesho hayo jana, Bakozi Kiarabu zilizopo Dubai, Iddi Seidf Bakan, alisema China imduwa mshikirika mkubwa wa biashara na Tanzania na kupitia maonesho hayo itato fursa kwa wafanyabiasha wi Tanzania kujifunza zaidi na

kulmarisha ushirikiano kat yeo. "Katika maonesho hayo zaidi ya kampuni 50 za Kichi na zitashiriki katika kuoneshi bidhaa mpya kutoka sekta zaidi ya saba zikiwamo bid-haa za kielektronie, viwanda afya, mavazi, urembo na

"China imeendelea kuwa utakanendelezwa kutoka (*) kutokana na ushirikiano hu

nafasi nzuri ya kusaida na

hayo kwa mafanikio makub Kusini sambamba na kutoa chakula, sayansi na teknolojia. ME Groups ya Dubai, Zahoor kwanza la mchanganyiko limwezi Septemba, jijini Dar es

vijana vifaa badala ya fedha Ma Frank Monyo

CHINA Trade Week Tanzania
(CHINA Trade Week Tanzania
(CHINA

Lingo la macnesho hayo yaLingo la macnesho hay mkoani hapo kukagaa maende- itajonga vituo vitano atamizi kwa kuwathamini katika kuwawe- kapitii ujuari waliopatiwa. leo ya utekelezaji wa meadi wa ajili ya kuendeleza ujuari kwa vi- esha vitana zaidi ya 12,000 katika . Albema katika mwaka wa fod-

kitalu nyumba (Greenhouse) jaru ambavyo vitakawa na vifaa halmashuuri 12 wameruafaka ha 2022/23, amoamaa kaongoza inayotekelerwa na vijara katika vya uchakauji na usindikaji wa na mafamo ya kilimo cha kisasa bijeti ya kilimo katoka Sh. bilioni 990 na pia

hakmashuari za Marqoni, ikungi muzzo mbalimbuli. kwa katunnia teknolojia ya kuzila za Aliongoza ka kuna vijana ambao namoni namo



Bil. 530/- hutumika kila mwaka kuagiza ngano

MXURUGENZI wa Bodi ya Nafaka na Mazao Mchanganyiko (270), Di. Amada Mazao Mazao Mchanganyiko (270), Di. Amada Mazao Maza

kulim agano, tura hili ya hewa ni wafaryabisahara sio watu nzuri hakuna sababu ya kwenda kungiza Agpenina, Chraine az hapa nelemban manena, nimekuja bu na idadi ya warayotaka kulima wakilima kilimo hibu na idadi ya warayotaka kulima kulima kulima hapa nipar (taraweza iailma hela kugiza Agpenina, Chraine az hapa nipar (taraweza iailma hela hapa nipar (taraweza i

Newspapers

Nipashe 20th September, 2022 - Page 9

Newspapers

Tanzania Daima 20th September, 2022 - Page 5

Viziwi 300 wapatiwa chanjo ya Uviko

Nipe Fagio wahimiza mapambano janga la plastiki

ketika kuwapa watoa maamuzi

Chanzo mauaji ya kikatili chatajwa



ya Makongo Juu jijini, Dar es Salaam mwishoni mwa wiki. (PICHA NA FRANCIS DANDE).

Kampuni 50, bidhaa 300 kutua nchini maonesho ya CTW

Habarileo NEWS SUBSCRIBE LIKE & SHARE IST **DAILY NEWS** TANZANIA KIMATAIFA SIASA JAMII + Follow (2) 🔀 🗏 Tafuta Kuhusu HabariLEO Matangazo: Maelezo na Bei # Home / Biashara / Kongamano la biashara China, Tanzania laiva Kongamano la biashara China, Tanzania laiva Na Oscar Job - September 21, 2022

Link - <u>Habari Leo Digital</u>

Newspapers

Habari Leo Digital 21st September, 2022



Newspapers

Habari Leo 24th September, 2022 - Page 5

Email Marketing

展前邮件推广营销

Email Marketing

Mass emails were sent to over 200 companies and businesses around Tanzania:

- 2 weeks prior to the event
- 3 days prior to the event
- 1 day before as a reminder together with a follow up call

The emails were sent with 3 attachments:

- 1. The CTW Tanzania Brochure so that they can familiarize themselves with the nature of the exhibition and what it hopes to accomplish
- 2. The Newsletter HTML for registration
- 3. The Exhibitor's list so that they can schedule B2B meetings

Email Marketing

Invitation to Attend Business to Business Expo > Inbox × Winfrida@mona.co.tz ×





Mon, Sep 12, 1:12 PM







Winfrida Makuru <winfrida@mona.co.tz>

to Communication, services, bcc: info, bcc: sbct, bcc: info, bcc: ce, bcc: gillsant, bcc: daniel.daudi, bcc: support, bcc: info, bcc: hlmg, bcc: data, bcc: michael.erick, bcc: azania.misd, bcc: it, bc

Hello.

It is my pleasure to invite you to the 1st Edition of CTW Tanzania's hybrid business to business Expo that will take place from the 26th to 28th at Aga Khan Diamond Jubilee Hall from 10AM to 5PM. The business expo is FREE and is aimed at linking over 50 manufactures from China directly with Tanzanian business owners selling Consumer Goods, Medical Products, Hardware Tools, Textiles and Garments, Beauty Products as well as Construction and Building Materials.

What are you waiting for? Register today through CTWTanzania2022

Attached are the event brochure, HTML Newsletter and list of some of the businesses that will be there.

For any inquiries contact us through: monaforimpact@gmail.com

You are all welcome and please share this opportunity with others!

Regards,



Winfrida Makuru

Communications Lead Communications Agency Mona For Impact





Plot 461, Keko Avenue Mikocheni A

WhatsApp Messages

展前 WhatsApp宣传(相当于微信)

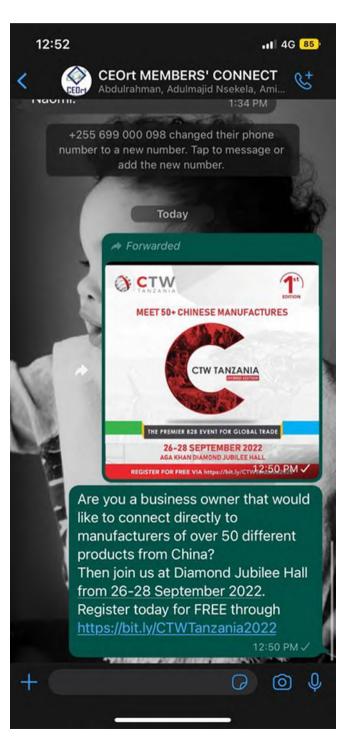
WhatsApp Messages

Banner of the event together with short details regarding the event and the link to register were shared to WhatsApp groups and those in the group were encouraged to share with others.

Thus, over 200 people were reached through this avenue.

WhatsApp Messages

Sample of WhatsApp Messages sent to various groups



Message shared to CEOrt Members
Connect - a group with all industrial CEOs in Tanzania



Message shared to a Digital Skills Group which has communications specialists from across Tanzania

Digital Media Marketing

展前 数字媒体宣传(网站和电台)

Digital Media Marketing

In order to further drive traffic towards the exhibition, websites and social media platforms for successful news outlets were engaged as well.

These included placing month long banners on Mwananchi newspaper, The Citizen newspaper and IPP Media websites. Clouds FM radio was also engaged through placing 2 picture posts with captions on their Instagram page.

Mwananchi Communications Limited



Kesi ya mwanafunzi wa sheria aliyeomba iendeshwe mubashara yapangiwa majaji



Jaji Deo Nangela amepangwa kuongoza jopo la majaji watatu wa Mahakama Kuu watakaosikiliza kesi ya kikatiba ya mwanafunzi wa Sheria anayepinga...

Naibu gavana Kenya afariki dunia ndani ya ndege



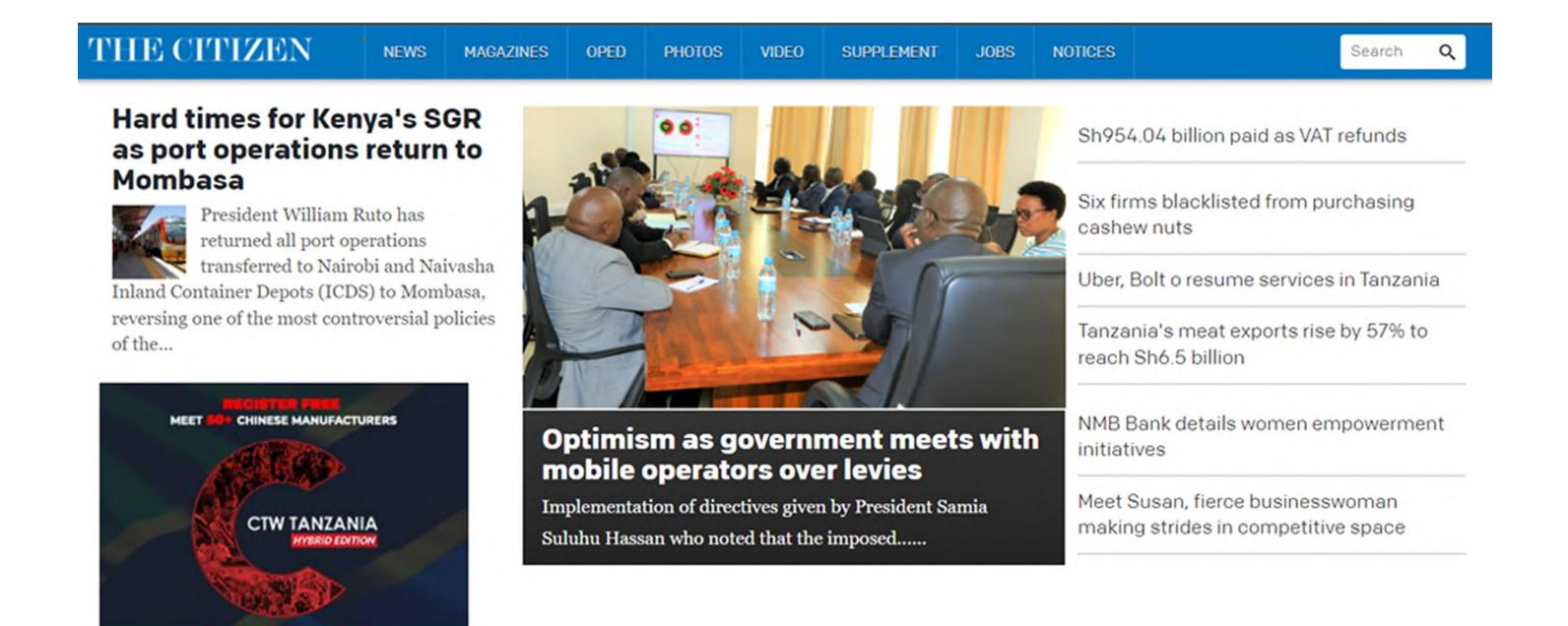
Naibu gavana wa kaunti ya Baringo nchini Kenya, Charles Kipng'ok amefariki dunia ndani ya ndege ya Shirika la ndege la Kenya Airways muda mfupi...



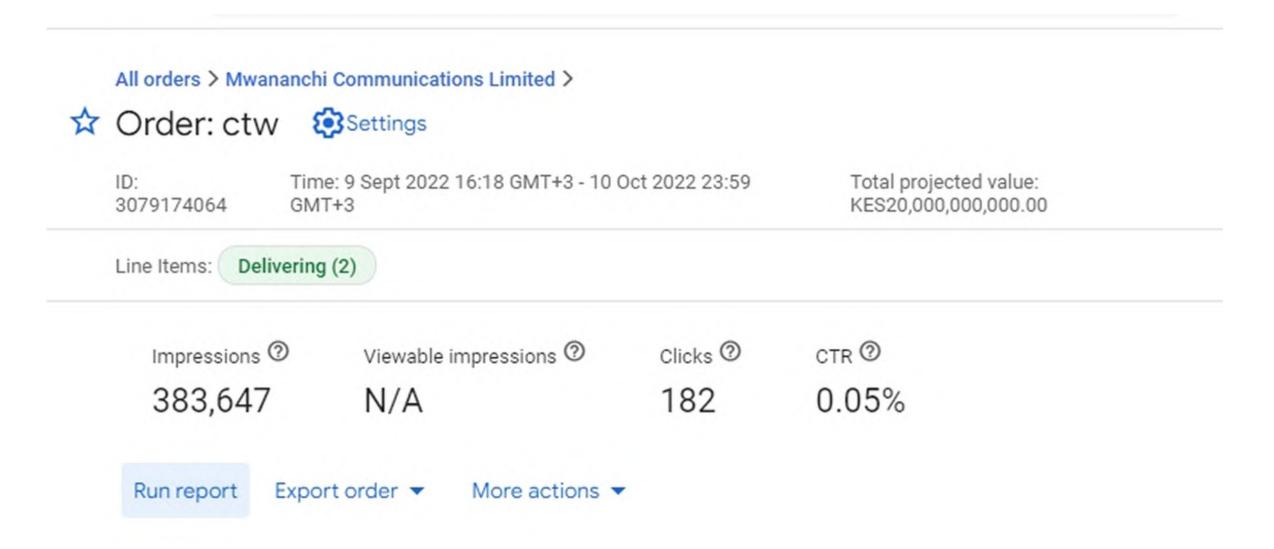
JIANDIKISHE BURE KUPITIA https://bit.ly/CTWTanzania2022

AGA KHAN DIAMOND JUBILEE HALL
REGISTER FOR FREE VIA https://bit.ly/CTWTanzania2022

Mwananchi Communications Limited

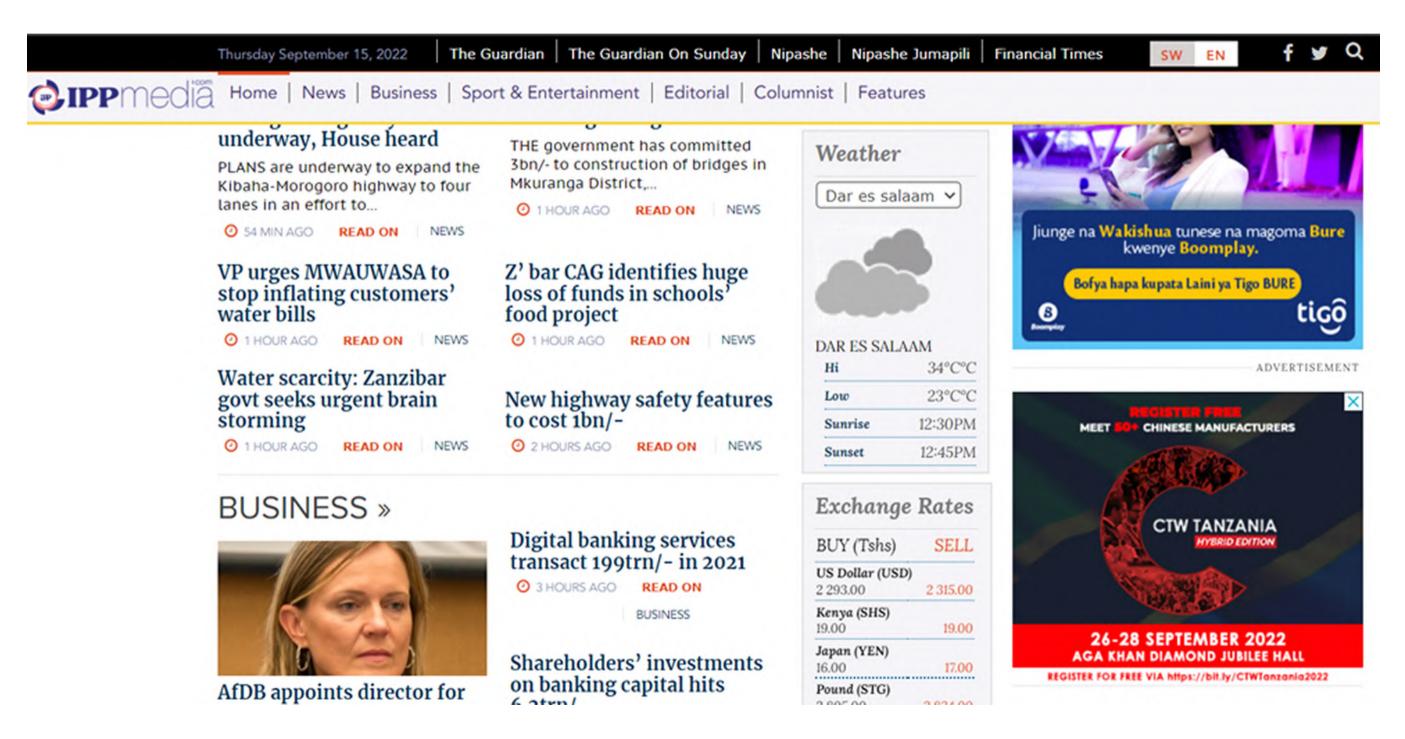


Mwananchi Communications Limited



Mwananchi Communications Limited - which is the umbrella company for Mwananchi and The Citizen - made the 2 banners hyperlinks that led their readers directly to the registration website. Together the banners made 383,647 impressions and were clicked on 182 times.

IPP Media Website



IPP Media Website - Published on 10th September, 2022

2 Clouds FM Instagram Posts



Clouds FM Instagram Post - 12th September, 2022



Clouds FM Instagram <u>Post</u> - 19th September, 2022

Flyers

展前插页广告宣传(3万张)

Flyers

30000 flyers were printed and distributed in Dar es Salaam One of the areas included Kariakoo, a large market where the retail and whole sellers of all of the goods showcased at the exhibition are located. Other areas included small markets and industrial areas.

On the right is the design for the flyer which allowed potential visitors to scan the QR code and instantly register to attend the exhibition.



Roadside Banners

展前户外广告宣传(条幅)

Roadside Banners

12 roadside banners were printed and hung along 3 highly congested roads.

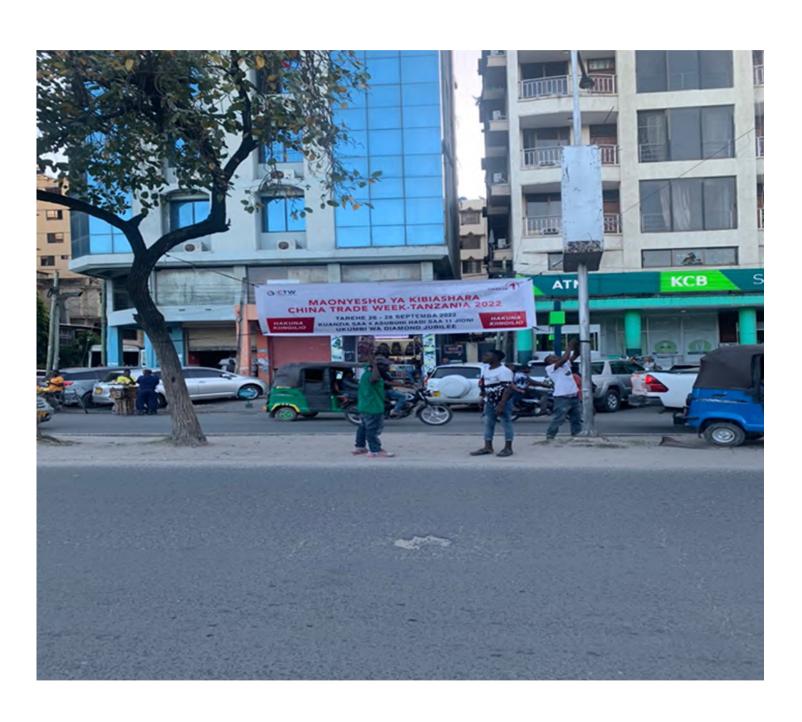
The aim was to keep the message short and concise in order to catch the attention of many road users especially during peak traffic hours,

The banners simply stated what, when, where and that the entrance was free.

Roadside Banners







Banner along Lumumba road

Traditional Media Engagement During Launch of Exhibition

展中 开幕仪式宣传(报纸/电视台/广播)

TBC

坦桑尼亚国家电视台

链接-TBC

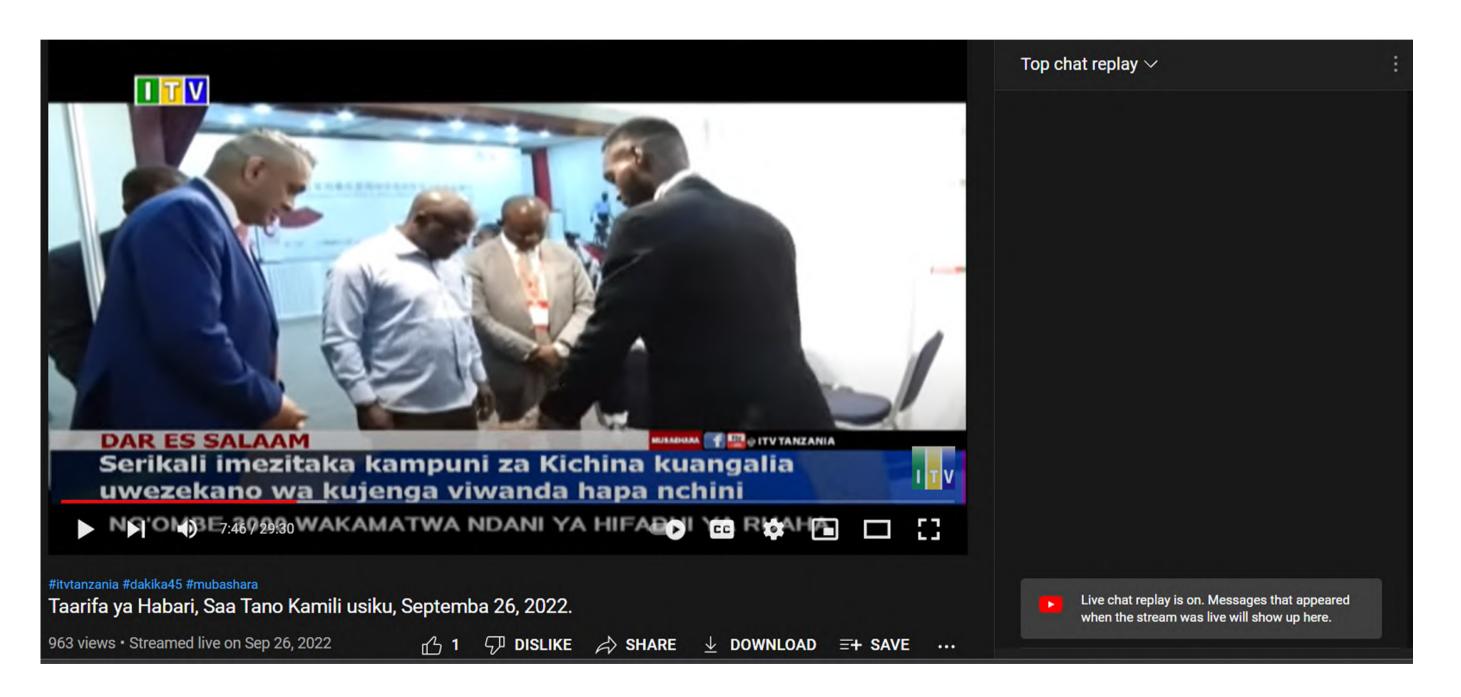


TBC NEWS AT 7PM ON 26TH SEPTEMBER, 2022 (FROM 20:23 TO 22:25)

ITV

坦桑尼亚独立电视台

链接 -<u>ITV</u>



MLIMANI TV 坦桑尼亚Mlimani电视台

链接 - <u>Mlimani</u>



MLIMANI TV NEWS AT 7:30PM ON 27TH SEPTEMBER, 2022

CGTN

央视海外台

链接-<u>CGTN</u>



CGTN GLOBAL BUSINESS NEWS AT 9PM ON 27TH SEPTEMBER, 2022

当地报纸 广播报道

Newspapers

Mwananchi 27th September, 2022 - Page 5 JUMANNE, SEPTEMBA 27, 2022 MWANANCHI.CO.TZ

HABARI

Mapya zaidi sakata la Mbatia na NCCR

Sharon Sauwa, Mwananchi sauwa Emiranchi Sauwa Makamu Mwenyekiti wa NCCR- Mageuzi, Joseph Selasini, amemtaka aliyekuwa Mwenyekiti wa Taifa wa chama hicho, James Mbatia kuwa mtulivu kwa sababu kilichotokea ni demokrasia, na kwamba mkutano wa kumvua uongozi, ulifanyika kwa baraka za Mahakama.

di ambacho kuna kesi inayoendelea msuli wa kuzungumzia mafisadi

Alisema Mbatia anaposema kuwa

Uwekezaji, Viwanda na Biashara, Exaud Kigahe (wa pili

«ikiliya Makamu MIE Group, Zahoo

katika mabanda

wa China Jijini Dar es Salaam Jana, baada ya kuzindua

Wiki ya biashara za China Tanzania Picha na Michae

Matemanga

Mahakama.

Juzi Mbatia alisema kikao kilichofanyika mwishoni mwa wiki cha
kumvua uanachama ni kuingilia
uhuru wa mahakama, kwa madai
kuwa uamuzi ya mkutano huo ambao
imezingatia Katiba ya chama hicho.
"Sisi viongozi wa vyama vya
upinzani tunakuwa na msuli wa
kuzungumzia mafisadi ndani ya
CCM na serikalini, lakini tunakosa
msuli wa kuzungumzia mafisadi.

tofahamu na kuchafua vyombo vya Alieleza wakati anateuliwa haku-

tia, ana undugu na mwenye hoteli, sisi tuko radhi kutoa vithibitisho kusisitiza kuwa wao wamefanya ema hakuna kesi mahakamani muu-lizeni hiyo kesi ya Oktoba 6 mwaka Kuhusu suala la zuio la mahaka-

kuwa Mei 3 mwaka 2012 , aliteuli-kuhusu mkutano wa Mbatia Alidai ilichokifanya timu ya Aldha, Selasini alisema mkutano Mbatia ni kuleta uongo kwa Kikwete kuwa mbunge wa kuteu-

na mwanasisa wa upinzani aliyese Hata hivyo, aliyekuwa Mkuu wa ma uteuzi huo ni batili kwasabab Idara ya Uenezi na uhusiano wa Umma wa chama hicho, Edward lakini wanademokrasia waliona demokrasia ilifanya kazi yake.

"NCCR-Mgeuzi ni chama chenye "Si kweli kwamba James Mba- katiba yake na haina ubia na vya-

ma, alisema kesi hizo mbili zili-funguliwa na wanachama wanao-muunga mkono Mbatia, lakini zilii-

di ambacho kuna kesi inayoendelea mahakamani.
Akizungumzajana na Mwananchi, Selasini huku akionyesha hukumu ya kesi hiyo iliyotolewa Septemba 24 na Mahakama Kuu, alisema iliwaruhusu kuendelea na mkutano huo.
Pia aliwataka wanasiasa hasa wa upinzani kutoteteana kwa kulhusisha CCM na idara ya Usalama wananchama wala kiongi wa kuzungumzaja mani Matia anga wananchama wanancha



Utalii sasa wageukia ukanda wa kusini

taifa za Kilimanjaro, Serengeti, Ziwa Manyara na eneo la hifadhi nyingi na zinafanana lakini nyingi na zinafanana lakini

Njombe. Lichaya sekta ya utalii kusa na mchango mkubwa katika uchumi wa nchi, mchango huo hauakisi utaliri wa rasilimali za utalii zilizopo hapa nchini.
Kauli hiyo ilitolewa jana na Waziri wa Maliasili na Utalii Dk Pindi Chana wakati wa uzinduzi wa mkakati wa kutangaza utalii wa mwa Tanzania uliofanyika mkoani hapa.

Alisema changamoto iliyopo inatokana na watalii wengi wanaokuja nchini kutembelea zaidi vivutio vya utalii viliyopo ukanda wa kaskazini ikiwemo hifadhi za

Njombe. Licha ya sekta ya utalii ambao wanakuja

Njombe Licha ya sekta ya utalii ambao wanakuja

Njombe, ni hifadhi ya Kitulo

siku za watalii ambao wanakuja

siku za watalii ambao wanakuja

siku za watalii ambao wanakuja

ambayo ni maalum kwa

Njombe, ni hifadhi ya Kitulo

ambayo ni maalum kwa

Waziri: Fanyeni biashara kisasa

Aurea Simtowe na Upendo Peter,

Dar es Salaam. Naibu Waziri wa Viwanda, Biashara na Uwekezaji, Exhaud Kigahe amewataka wafanyabiashara kuanza kutumia mtandao katika uagizaii wa bidhaa kutoka nchini China badala ya wao kutumia muda mwingi kuzifuata.

Pia amezitaka kampuni kutoka China kuja kuwekeza nchini badala ya kuleta bidhaa ambazo

tayari zimeshatengenezwa. Aliyasema hayo jana katika uzinduzi wa maonyesho ya bid-haa kutoka nchini China, 'China Trade Week (CTW)' yanayo-fanyika jijini hapa ambapo kam-puni 50 kutoka China zinaonyesha bidhaa katika sekta mbalim bali ikiwemo ujenzi na kilimo.

Kigahe alisema ukuaii wa sayansi na teknolojia unataki-wa kubadili namna ya ufanyaji biashara kwa watu.

Wao pia watuletee bidhaa zenye

fika wakati wa Tanzania kusaka

"Tutafute viwanda, vizalishe idhaa tuuze nje, tuingie ubia kati ya Watanzania na wageni kwani tunaamini inawezekana kufanya kazi pamoja, kufanya hivyo tutaongeza uchumi,



Newspapers

The Citizen

27th September - Front Page and Page 3

NATIONAL NEWS Five ways Tanzania can cut China trade deficit Recommendations are the setting up of Chinese companies in Tartzania, joint ventures, value addition, going digital and raising the standards of products Dy Ales Malarge (Chinese companies in Tartzania, point ventures) and the control of the view that Tartzanian trader should mend the world of the view that Tartzanian trader should mend the world of the view that tartzanian trade world on the view that tartzanian trader world on the view that tartzanian trader should mend the world of the view that tartzanian trade world on the view that tartzanian trader world the should be on the view that trader and thus boosting traders and thus boosting traders and thus boosting traders and the world the should mend the world the should be view that tartzanian traders and the three world to world the should be view that tartzanian traders and thus the country. The world the traders and three traders and

strategy and partner ships Zahoor Ahmed

World economy set to slow, paying the

in June.

The outlook for nearly all alsupply chain after countries nations in the Group of 20 top economies was cut, except for Turkey, Indonesia and Brit
Turkey, Indonesia and Brit
The effects of the war and the control of the c

The growth forecast for China, whose economy has been hit by strict Covid lock-broad-based, with high

price of war: OECD

in Ukraine, the OECD said Monday.

In a blesk report titled Posity the Price of War, the Pasis-based organisation noted that the conflict aggreened inflationary pressure when the cost of living was already inflationary pressure when the cost of living was already inflationary pressure when the cost of living was already in subject of relating as it may like heavily on Pasis mapples of natural gas, which Moncow has cut significantly in supplet of natural gas, which Moncow has cut significantly in supplet of relating as it may relied heavily on Pasis mapples of natural gas, which Moncow has cut significantly in supplet of relating to the Western senctions. The viscous as cut significantly in supplet of natural gas, which Moncow has cut

its 2023 growth forecast for the global economy to 2.2 percent, down from 2.8 per-cent in its previous estimate on the rise before the conflic

ain, though the latter is fore-cast to have zero growth.

Growth in the United States parts of the world have dent - the world's biggest economy
- is forecast to slow to 0.5 percent in 2023.

ed growth and put additions
upward pressure on prices
the OECD said.

downs, was cut sharply for this year to 3.2 percent while it was slightly lower to 4.7 per-cent for 2023. (AFP)



A number of indicators have taken a turn for the worse, and the global outlook has darkene

Antwerp tips Dar port on improving efficience

r es Salaam. The Belgian port im Port to focus on key areas, ity of cooperation.

ity (TPA) headquarters that the areas zamia port sector through education advanced in port activities in the world and they have a hig port colserved at a time.

"The most important area is Banagement, to increase efficiency.
Auxi College which will strengthen together with adoption of new technology.

The managing director the management and port operations. We also have APEC Port Train
TPA deputy director general serving 12 ships at a time in 12 berths according to latest statistic.

cargo, add more infrastructure and in provision of services".

es Salaam and other local ports. Mr Waterschoot added that there
He visited to see how they perform is also a need for operation support so together and enable Tanzania ports

plan new infrastructure that will go
together with adoption of new techredev.

Mentioning some challenges of Dar es Salaam Port hanc
the port was built with a capacity of the port was built with a capacity of million tonnes of cargo according to latest statistic.

to serve at the best international level but we can afford only 20

当地报纸 广播报道

Newspapers

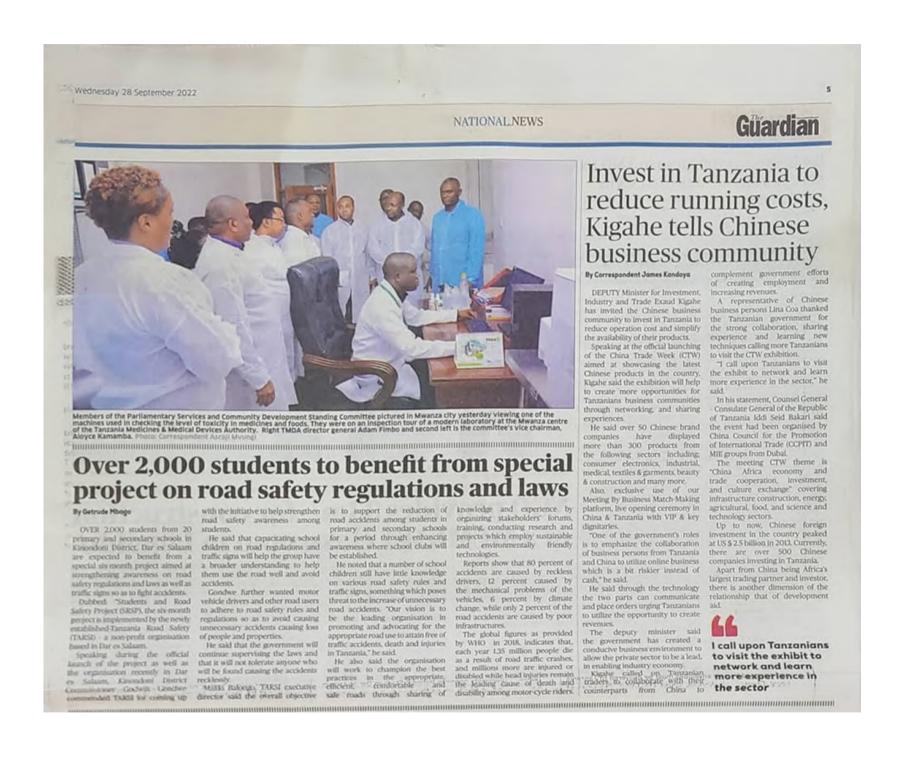
Habari Leo 28th September - Page 17



当地报纸广播报道

Newspapers

The Guardian 28th September - Page 5



Digital Publications

Habari Leo 27th September, 2022 Link - <u>Habari Leo</u>



Home / Biashara / 'CTW ni fursa nzuri kwa wafanyabiashara'

'CTW ni fursa nzuri kwa wafanyabiashara'

Salma Mgosso na Moshi Nyamsera September 27, 2022



WAFANYABIASHARA nchini na wananchi, wametakiwa kutumia vyema maonesho ya CTW Tanzania 2022, yaliyoanza jana ukumbi wa Diamond Jubilee, Dar es Salaam, kwani ni fursa nzuri kwa biashara.

Digital Publications

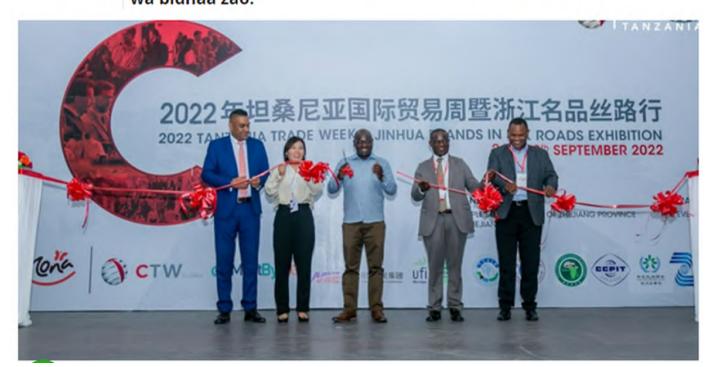
IPP Media 28th September, 2022 Link - IPP Media



HALFANI CHUSI DAR ES SALAAM **BIASHARA** Nipashe

Kigahe ataka China kuwekeza Tanzania

NAIBU Waziri wa Uwekezaji, Viwanda, na Biashara, Exaud Kigahe, amewataka wafanyabiashara kutoka nchini China kuja kuwekeza Tanzania ili kuwarahisishia Watanzania upatikanaji wa bidhaa zao.



Digital Publications

Nipashe Social Media 29th September, 2022 Link - Nipashe <u>Twitter</u>, <u>Instagram</u> & <u>Facebook</u>





Radio

During Event

当地广播报道 CTW开幕仪式

Radio One



Radio Mentions

展中 广播电台宣传(带录音)

Clouds FM Radio Mentions

During Event

There were 3 Clouds FM Radio Mentions done: 1 at the end of Day 2 (27th September) and 2 at the beginning of Day 3 (28th September).

It was noted that a majority of the visitors on Day 3 had said that they found out about the event through the radio mentions. Thus contributing to a significant increase in the number of visitors at the exhibition on Day 3 compared to the previous 2 days.

Clouds FM Radio Mentions

During Event

POWER BREAKFAST

点击收听录音

LEO TENA



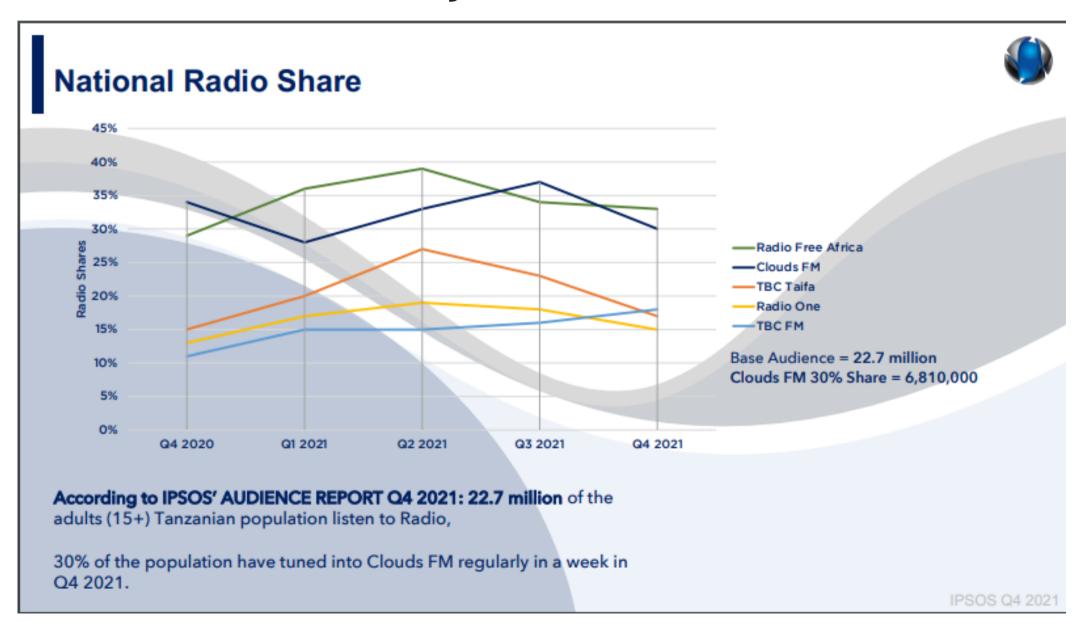
JAHAZI





Clouds FM Radio Mentions

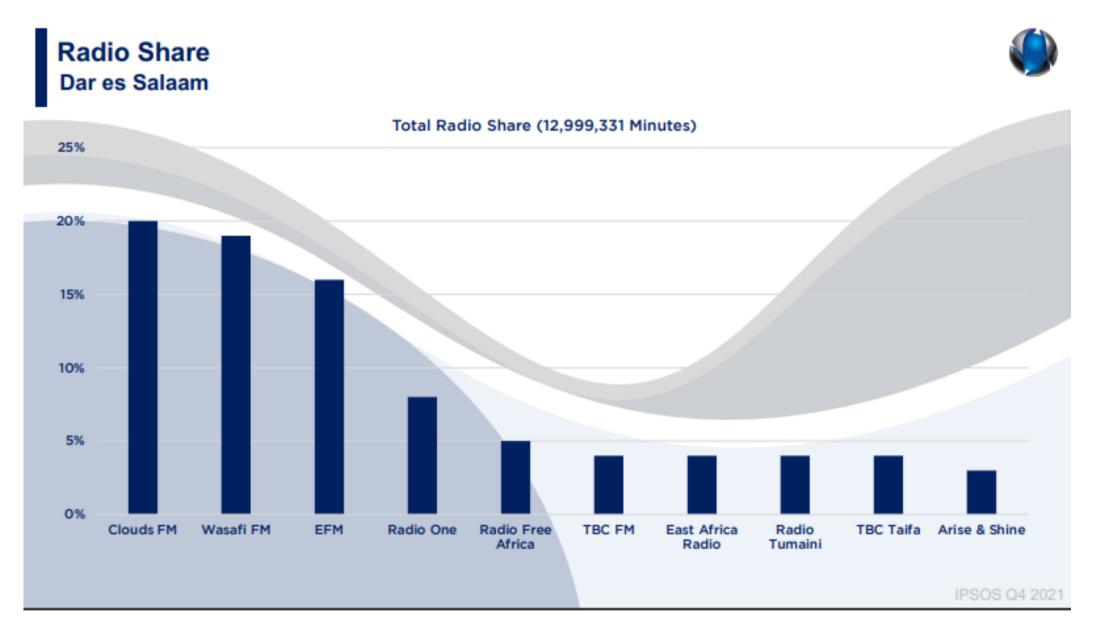
Why Clouds FM?



Clouds FM is the 2nd most listened to radio station in the country

Clouds FM Radio Mentions





However, it is the most listened to Radio Station in Dar es Salaam and that is where our targeted audience was located





Thank You

See you in 2023!

